



CPC's ~ Try These Tips

Preparing & Packing for a CPC

- Develop your own CPC packing checklist, and always pack more than you think you'll need.
- Pack 4 to 8 large binder clips and favorite type of tape with your table banner to aide in custom fitting it to a special table size (i.e. round or square).
- Rolling cases do not hold enough material for an entire week of CPC's, so pack a storage box with extra materials to keep in your trunk. Re-fill your case as needed.
- If a student assistant packs for you, then it is imperative that you take time to look everything over before departing.
- To all of you pencil pushers...make sure that the pencils you have packed have been sharpened. It's always a good idea to carry a pencil sharpener on the road and have it on-hand during the CPC.
- To the pen people...try not to leave your pens in your car overnight. If it freezes that night, the ink in your pens will too. Starting an 8 a.m. CPC with frozen pens is frustrating.
- Make certain that you have printed the most up-to-date CPC information from the KACRAO website. There seems to be at least one last-minute adjustment to the schedule each year.
- Ask a colleague who has traveled your week of CPC's for advice on how to make it a successful week. Questions to ask: Is there plenty of parking available,? Are the tables standard rectangular or special? Are table spaces assigned or self-selected?
- Make contact with current recruits before their respective CPC and encourage them to stop by the table to drop off paperwork, schedule a tour, or just say hello!

At the CPC

- CPC's are not about collecting the most cards. Train your brain to be satisfied with quality over quantity. Use your instincts to feel-out the students who have a genuine interest and spend extra time visiting with them.
- Make special notes on cards to help you remember the student and the conversation that you had.
- Guard your writing utensils! Never take all of your pens or pencils into a CPC because they might disappear. A good rule of thumb is to take in a healthy handful and leave your stash in the car.
- If you meet a student who seems genuinely interested pull out your calendar and schedule a visit.
- Some CPC's are slow; use that to your advantage. Play the a name game in your head with the students that you've already met. This way you can greet students by name when they pass by your table again, or if you see them at their lockers as you're leaving the CPC.